



Project Disclosure for Advisory Services

December 2017

We work to improve lives in Latin America and the Caribbean

Operation Number	AUSTF009
Operation Name	GREENPYME Ecuador
Donor/Fund:	Austrian Trust Fund
Sector	Corporates and Financial Sectors
Countries	Ecuador
Approved amount (USD)	\$230,400
Counterpart	N/A
Segment	Corporates and SMEs
Objective	GREENPYME is a technical assistance program that provides small and medium-sized enterprises (SMEs) with expert advisory services including training and energy auditing to help them improve competitiveness and lower their energy costs.
Expected Development Impact	technical assistance through Workshops for SMEs and Financial Institutions, as well as 30 Simple Energy Audits (free for SMEs), 8 Detailed Energy Audits (only 25% of the cost for SMEs) and 76 Monitoring Reports (6 and 12 months after the Energy Audits)
Social and Environmental Risks identified and mitigation measures	No risks were identified.
Results (at termination)	In Execution
Approval year	2015
Status	In Execution

Operation Number	CTF001
Operation Name	Colombia Sustainable Energy Finance Program (C-SEF)
Donor/Fund:	Clean Technology Fund
Sector	Multisector
Countries	Colombia
Approved amount (USD)	\$588,000
Segment	Financial Institutions
Objective	Develop a market for private financing for energy efficiency and cleaner production in Colombia by supporting financial institutions and addressing market barriers on a programmatic basis.
Expected Development Impact	Increased availability of green financing for SMEs in Colombia
Social and Environmental Risks identified and mitigation measures	No risks were identified.
Results (at termination)	In Execution
Approval year	2012
Status	In Execution

Operation Number	NDF011 (includes NDF002, NDF003, NDF004)
Operation Name	GREENPYME Central America
Donor/Fund:	Nordic Development Fund
Sector	Multisector
Countries	Central America: Costa Rica, El Salvador, Guatemala, Honduras, Nicaragua
Approved amount (USD)	\$1,313,500
Segment	Financial Institutions
Objective	Provide SMEs with expert advisory services on Energy Efficiency (EE) in collaboration with local financial institutions. These services include training and energy audits to help SME's become more competitive by reducing their energy costs.
Expected Development Impact	Promote sustainable SME development and climate change mitigation in the region.
Social and Environmental Risks identified and mitigation measures	No risks were identified.
Results (at termination)	In Execution
Approval year	2013
Status	In Execution

Operation Number	NDF013
Operation Name	GREENPYME Central America
Donor/Fund:	Nordic Development Fund
Sector	Multisector
Countries	Bolivia
Approved amount (USD)	\$890,000
Segment	Financial Institutions
Objective	Provide SMEs with expert advisory services on Energy Efficiency (EE) in collaboration with local financial institutions. These services include training and energy audits to help SME's become more competitive by reducing their energy costs.
Expected Development Impact	Promote sustainable SME development and climate change mitigation in the region.
Social and Environmental Risks identified and mitigation measures	No risks were identified.
Results (at termination)	In Execution
Approval year	2015
Status	In Execution

Operation Number	NDF018
Operation Name	GREENPYME+ Facility

Donor/Fund:	Nordic Development Fund
Sector	Multisector
Countries	Nicaragua, Honduras, Bolivia, Costa Rica, Guatemala, El Salvador and Dominican Republic
Approved amount (USD)	\$1,840,000
Segment	Financial Institutions
Objective	Accelerate the development of energy efficiency climate finance investment projects by financing market studies (sector specific, innovative technology, green financial product, etc.) and feasibility studies related with sustainable climate solutions by working with FI and/or large corporations with local SME value chain. The Facility will support the preparation of climate finance non-sovereign guaranteed ("NSG") operations. At the same time, it will continue to offer direct technical assistance to SME through energy audits, monitoring reports and specific workshops
Expected Development Impact	Scale up energy efficiency measures and investments in SME through raising awareness, workshops and financial
Social and Environmental Risks identified and mitigation measures	No risks were identified.
Results (at termination)	In Execution
Approval year	2016
Status	In Execution

Operation Number	BELTF005
Operation Name	FINPYME ExportPlus Program
Donor/Fund:	Belgium-Wallonia Trust Fund
Sector	Corporates and Financial Sectors
Countries	Primary focus on the following countries: Belize, Costa Rica, Dominican Republic, Guatemala, Haiti, Honduras, Jamaica, Nicaragua, and Panama
Approved amount (USD)	\$230,400
Counterpart	N/A
Segment	Corporates and SMEs
Objective	Increase sustainability of selected IDB Invest clients and support SMEs to boost their export capacity and/or access export markets by (i) increasing the export capacity of companies, (ii) building capacity of financial institutions in expanding their products and services for SMEs, (iii) providing technical assistance for family-owned companies, and (iv) providing technical assistance to IDB Invest clients in cross-cutting themes such as sustainability, gender and climate change
Expected Development Impact	Increase sustainability of companies and financial institutions in IDB Invest member counties, to ensure economic growth and sustainable support for SMEs in the region
Social and Environmental Risks identified and mitigation measures	No risks were identified.
Results (at termination)	In Execution

Approval year	2016
Status	In Execution

Operation Number	N/A
Operation Name	FINPYME ExportPlus: El Salvador and Bolivia
Donor/Fund:	Italian IDB Invest Trust Fund
Sector	Corporates and Financial Sectors
Countries	El Salvador and Bolivia
Approved amount (USD)	\$567,000
Segment	Corporates and SMEs
Objective	The objective of the Finpyme ExportPlus Program in El Salvador and Bolivia is related to the “Aid for Trade” initiative, which focuses on increasing trade-related assistance in El Salvador and Bolivia.
Expected Development Impact	Support the internationalization of companies in El Salvador and Bolivia, particularly small and medium-size enterprises, and help them become more competitive in the global economy.
Social and Environmental Risks identified and mitigation measures	No risks were identified.
Results (at termination)	In Execution
Approval year	2012
Status	In Execution

Operation Number	FME003
Operation Name	Consultancy to develop a Positioning and Fundraising Strategy for the IDBG Gender Initiatives 2016-2019
Donor/Fund:	FINPYME Mujer Empresaria Trust Fund
Sector	Multisector
Countries	Regional
Approved amount (USD)	\$ 117,029.85
Segment	Multisector
Objective	Develop a compelling narrative and outreach strategy for various gender initiatives and develop a comprehensive IDBG positioning on gender, which shall result in new partnerships, increased number of projects with a gender focus, and a Gender Action Plan.
Expected Development Impact	Bolster the dissemination and implementation of women empowerment initiatives
Social and Environmental Risks identified and mitigation measures	No risks were identified.
Results (at termination)	A positioning strategy was developed by engaging multiple stakeholders within the IDB Group. A compelling narrative and visual resources were developed. These resources have been fundamental in supporting fundraising efforts. The fund expired in December 2017. Uncommitted funds were returned to the fund.
Approval year	2016

Status	Closed in 2017
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Operation Number	NET001
Operation Name	B2B The Netherlands - LAC Program
Donor/Fund:	FINPYME Mujer Empresaria Trust Fund
Sector	Mainly environmental (water treatment, waste management), dairy, agribusiness, healthcare, and oil & gas
Countries	Colombia
Approved amount (USD)	\$519,217
Segment	SMEs
Objective	The objective is to help develop business relations between companies from The Netherlands and SMEs in LAC through joint-ventures involving equity and non-equity arrangements (e.g. cooperative agreements, licensing, franchising, etc.).
Expected Development Impact	Contribute to the internationalization of SMEs in LAC and increase their participation in global markets.
Social and Environmental Risks identified and mitigation measures	No risks were identified.
Results (at termination)	In Execution
Approval year	2015
Status	In Execution

Operation Number	SW006
Operation Name	ATI-ORBE
Donor/Fund:	Swiss Trust Fund
Sector	SMEs
Countries	Costa Rica
Approved amount (USD)	\$12,750 Counterpart: \$2,250
Segment	SMEs
Objective	Develop a continuity and succession corporate governance process to both companies, ATI and Orbe, in order that both companies continue in the medium and long term as successful entities.
Expected Development Impact	The Project aims to reduce risk by improving the corporate governance, encouraging transparency and accountability while enabling the company to operate more efficiently, attract capital, improve decision-making processes, and encourage long-term sustainability.
Social and Environmental Risks identified and mitigation measures	No risks were identified.
Results (at termination)	A corporate governance consultancy and plan of succession was developed for the company.
Approval year	2016
Status	Completed in 2017

Operation Number	SW007
Operation Name	Santa Fe
Donor/Fund:	Swiss Trust Fund
Sector	Corporates
Countries	Costa Rica
Approved amount (USD)	\$51,365 Counterpart: \$54,607
Segment	Corporates
Objective	The main objective of the technical assistance is to establish the necessary corporate governance structure to ensure the firm's long-term sustainability.
Expected Development Impact	Project aims to reduce risk by encouraging transparency and accountability while enabling the company to operate more efficiently, improve decision-making processes, and encourage overall sustainability.
Social and Environmental Risks identified and mitigation measures	No risks were identified
Results (at termination)	In execution
Approval year	2016
Status	In Execution

Operation Number	FTF002/ KORTF357
Operation Name	Nixte
Donors/Funds:	French Technical Cooperation Fund for Consultancy Services and Training Activities Korea-IDB Invest SME Development Trust Fund
Sector	Corporates
Countries	Mexico
Approved amount (USD)	French Fund: \$17,687.26 (FTF002) Korean Fund: \$ 12,003.09 (KORTF357) Counterpart: \$5,250
Segment	Corporates
Objective	Development of a comprehensive environmental, occupational, health, and safety system so that the company's operations conform to the highest environmental and social standards.
Expected Development Impact	Implement an Environmental and Social Management System and an improved Waste Management Program (WMP) to strengthen and improve the Company's performance with regards to environmental management, health, and safety standards.
Social and Environmental Risks identified and mitigation measures	No risks were identified
Results (at termination)	An Environmental and Social Management System and an improved Waste Management Program were developed and implemented, strengthening the Company's performance with regards to environmental management, health, and safety standards.

Approval year	2016
Status	Completed in 2017

Operation Number	TAS013
Operation Name	Argentinean wind-wildlife Study and Workshop
Donor/Fund:	Technical Assistance Fund
Sector	Energy
Countries	Argentina
Approved amount (USD)	\$165,000
Segment	Infrastructure and Energy
Objective	Build capacity and develop resources to support environmentally responsible wind energy development in Argentina, by addressing the expertise and data deficiencies to build a robust wind-wildlife scientific capacity within Argentina. Moreover, this project aims to set the basis for future development of tools that can assist various Argentinian wind energy stakeholders, including developers, financiers, regulators, and conservationists, in incorporating wildlife considerations into wind energy developments throughout the life cycle of wind energy projects, from the initial planning and siting stages, to impact monitoring and mitigation.
Expected Development Impact	Support investment on energy infrastructure by working on the establishment of standards for wind power projects in Argentina; expansion of power generation capacity, particularly through nonconventional renewable (wind and solar) energy
Social and Environmental Risks identified and mitigation measures	No risks were identified
Results (at termination)	In Execution
Approval year	2017
Status	In Execution

Operation Number	TAS015
Operation Name	Launching Gender as a Transversal Topic at the IDB Invest
Donor/Fund:	Technical Assistance Fund
Sector	Multisector
Countries	Regional
Approved amount (USD)	\$535,000
Segment	Multisegment
Objective	Support the design of a multi-year gender action plan that aims to find innovative solutions for second-generation gender equality challenges, such as labor-market segregation in low productivity sectors, low rates of women graduating from Science, Technology, Engineering and Mathematics (STEM) programs, growth in women-led small and medium-sized enterprises (SMEs), among others. Through its gender work, the IDB Invest aims to support two

	primary groups: 1) "women in the workforce" (corporate leaders, employees) and 2) women entrepreneurs and women consumers, referred to overall as "women's markets".
Expected Development Impact	Mainstream gender equality to promote women in the workplace and in corporate value chains, increase direct investment in women-specific projects, influence private sector markets
Social and Environmental Risks identified and mitigation measures	No risks were identified
Results (at termination)	In Execution
Approval year	2017
Status	In Execution

Operation Number	TAS017
Operation Name	Support for the structure and design of the international public tender for Highway Projects in Argentina under a PPP framework
Donor/Fund:	Technical Assistance Fund
Sector	Infrastructure
Countries	Argentina
Approved amount (USD)	\$300,000
Segment	Infrastructure and Energy
Objective	Support the structuring of Argentina's highway concession program.
Expected Development Impact	Expansion of the Argentine PPP by attracting private investment. Build capacity and experience within the Argentinian government to implement highway PPP projects.
Social and Environmental Risks identified and mitigation measures	No risks were identified
Results (at termination)	In Execution
Approval year	2017
Status	In Execution

Operation Number	AIC001
Operation Name	Sigora
Donor/Fund:	Haiti Technical Assistance Fund
Sector	Energy Infrastructure
Countries	Haiti
Approved amount (USD)	\$770,000
Segment	Infrastructure
Objective	Support the investment program "Sigora Haiti Microutility Project", which will bring electricity to 27 thousand households (3.5MW). This project will support the structuring and implementation of the investment project, including a series of feasibility studies and activities to incorporate gender. These activities will ensure that the

	investment is sound to ensure its successful implementation, which will bring important social and economic development in Haiti through investment in sustainable energy.
Expected Development Impact	Bringing electricity to communities outside the main grid is expected to have important benefits in the areas of health, education and economic stimulation, among others.
Social and Environmental Risks identified and mitigation measures	No risks were identified
Results (at termination)	In Execution
Approval year	2017
Status	In Execution

Operation Number	RG-T3075
Operation Name	Strengthening Value Chains in the Caribbean
Donor/Fund:	Compete Caribbean Partnership Facility
Sector	Value chains
Countries	Regional (BA BH BL DR GY HA JA SU TT)
Approved amount (USD)	\$500,000
Segment	Corporates
Objective	To provide custom-made advisory services to IDB Invest clients in the Caribbean to strengthen companies' value chain through social and environmental investments that ultimately generate financial or economic benefit for the company and its value chain actors, a "shared value lens".
Expected Development Impact	Strengthen value chains in the Caribbean through using a shared value lens; bolster social and environmental sustainability along the value chain.
Social and Environmental Risks identified and mitigation measures	No risks were identified
Results (at termination)	In Execution
Approval year	2017
Status	In Execution

Operation Number	JA-T1148
Operation Name	Pricing, Targeting, and Effectiveness of Business-training Activities. Experimental Evidence from Jamaica.
Donor/Fund:	Compete Caribbean Partnership Facility
Sector	Corporates
Countries	Jamaica
Approved amount (USD)	\$90,000
Segment	Corporates
Objective	Improve the pricing, targeting, and effectiveness of business training activities

Expected Development Impact	Ensure the long-term sustainability of the provision of the business training services and allow providers to offer training services in a financially sustainable manner
Social and Environmental Risks identified and mitigation measures	No risks were identified
Results (at termination)	In Execution
Approval year	2017
Status	In Execution

Operation Number	RG-T3062
Operation Name	Communication for Climate-Smart Agriculture
Donor/Fund:	USAID
Sector	Agriculture
Countries	Regional (BL CR DR ES GU HO NI PN)
Approved amount (USD)	\$690,000
Segment	Multisegment
Objective	Disseminate knowledge and experience on Climate-Smart Agriculture (CSA) practices among private sector stakeholders, identify mechanisms for effective communication of the benefits of CSA, and support the execution of private sector investments to increase agricultural productivity and yields while reducing climate vulnerability, greenhouse gas emissions, and/or enhancing biodiversity and ecosystem services.
Expected Development Impact	Increase knowledge shared and adoption of CSA practices in Central America
Social and Environmental Risks identified and mitigation measures	No risks were identified
Results (at termination)	In Execution
Approval year	2017
Status	In Execution

Operation Number	RG-T3063
Operation Name	Banking for Climate-Smart Agriculture
Donor/Fund:	USAID
Sector	Agriculture
Countries	Regional (BL CR DR ES GU HO NI PN)
Approved amount (USD)	\$1,792,500
Segment	Financial Institutions
Objective	To promote banking for and adoption of Climate-Smart Agriculture (CSA) investments in Central America. By working with financial institutions (FIs) and their agricultural clients the specific objectives are: (i) to generate applied knowledge in specific sectors to increase the understanding of CSA benefits, to identify potential investment opportunities and support FIs in the design of financial products for CSA; (ii) to strengthen capacity for FIs for the

	identification and management of CSA lending and for FIs clients to transfer knowledge and enable the successful implementation of CSA measures.
Expected Development Impact	Increase the sustainability of agricultural practices in the region through promoting tailored financial instruments (CSA lines)
Social and Environmental Risks identified and mitigation measures	No risks were identified
Results (at termination)	In Execution
Approval year	2017
Status	In Execution

Operation Number	RG-T3067
Operation Name	Climate-Smart Agriculture for Corporates
Donor/Fund:	USAID
Sector	Agriculture
Countries	Regional (BL CR DR ES GU HO NI PN)
Approved amount (USD)	\$1,792,500
Segment	Corporates
Objective	Promote the adoption of CSA investments in Central America by working with agribusinesses and their agricultural clients (i) to generate applied knowledge in specific sectors to increase the understanding of CSA benefits and to identify potential investment opportunities and to (ii) to strengthen capacity of agribusinesses and their value chains for sustainable implementation of CSA investments.
Expected Development Impact	Increase the sustainability of agricultural practices in the region by working with agribusiness value chain
Social and Environmental Risks identified and mitigation measures	No risks were identified
Results (at termination)	In Execution
Approval year	2017
Status	In Execution

Operation Number	EC-T1381
Operation Name	Support to Oleana's Palm Oil Supply Chain
Donor/Fund:	Sustainable Energy and Climate Change Multi-Donor Fund (MSC)
Sector	Agriculture
Countries	Ecuador
Approved amount (USD)	\$400,000
Segment	Corporates
Objective	Contribute to the increased sustainability and productivity of the palm sector in Ecuador. It has two main objectives: i) to support Oleana's palm fruit suppliers to obtain their RSPO certification by helping them to comply with some requirements for the certification, and ii) to improve small farmers' palm productivity

	through the provision of tailored agricultural advice via mobile phones.
Expected Development Impact	Ensure that Oleana´s supply chain is composed of certified palm growers who are aligned RSPO certification in Ecuador
Social and Environmental Risks identified and mitigation measures	No risks were identified
Results (at termination)	In Execution
Approval year	2017
Status	In Execution

Operation Number	RG-T2911
Operation Name	Sustainable Energy Project Preparation Facility
Donor/Fund:	Sustainable Energy and Climate Change Multi-Donor Fund (MSC)
Sector	Infrastructure
Countries	Regional
Approved amount (USD)	\$ 1,500,000
Segment	Infrastructure and Energy
Objective	Support the preparation of sustainable energy Non-Sovereign Guaranteed (“NSG”) operations to be financed by the IDB Invest.
Expected Development Impact	Scale up investment in sustainable energy projects in C and D countries
Social and Environmental Risks identified and mitigation measures	No risks were identified
Results (at termination)	In Execution
Approval year	2017
Status	In Execution

Operation Number	BH-G0001
Operation Name	Smart Water Management Pilot Program in The Bahamas
Donor/Fund:	Sustainable Energy and Climate Change Multi-Donor Fund (MSC)
Sector	Water
Countries	Bahamas
Approved amount (USD)	\$245,000
Segment	Infrastructure and Energy
Objective	Support Grand Bahamas Utility Company Limited (GBUC) in the transition towards water efficient metering technology to benefit consumers and increase water efficient management through the implementation of a pilot project testing Smart water meter technology
Expected Development Impact	Improved service delivery and efficiency of water services providers; reducing costs and water losses, streamlining operation and maintenance, and improving data and asset management in Water Utilities

Social and Environmental Risks identified and mitigation measures	No risks were identified
Results (at termination)	In Execution
Approval year	2017
Status	In Execution

Operation Number	KORTF060
Operation Name	Technical Assistance Initiative for FINPYME Credit
Donor/Fund:	Korea-IIC SME Development Trust Fund
Sector	Multisector
Countries	Regional
Approved amount (USD)	\$500,000
Segment	Corporates and SMEs
Objective	FINPYME Credit creates a mechanism that allows the IIC to offer standardized small loans to eligible SMEs in small countries under an expedited approval process with prudent limits for individual operations and overall exposure. However, many companies in these countries are unable to get access to these resources as they lack robust financial, legal, economic and managerial reporting, and in many cases, are not accustomed to performing periodical audits. The program aims to support small companies increase their access to finance by improving their completeness through tailored TA and obtain medium and long-term financing, a product often underserved by banking industry.
Expected Development Impact	Improve SME competitiveness and support SME access to finance. This program will provide tailored technical assistance to approximately 20-45 small companies in C and D countries and 30 companies.
Social and Environmental Risks identified and mitigation measures	No risks were identified.
Results (at termination)	In Execution
Approval year	2011
Status	In Execution

Operation Number	KORTF092
Operation Name	IIC SME Knowledge Network
Donor/Fund:	Korea-IIC SME Development Trust Fund
Sector	Multisector
Countries	Peru
Approved amount (USD)	\$1,830,000
Segment	Corporates and SMEs

Objective	Support the development of an online network for SMEs and the broader SME community to generate, provide, and enhance the knowledge and resources necessary to help SMEs in Latin America and the Caribbean accelerate their growth and development. The main objective of the network will address the lack of knowledge and information on the SME sector which was limiting their access to finance, technical assistance, and supportive policy environments, and to provide donors the information necessary to evaluate the effectiveness of policies implemented to support the development of SMEs at country, regional or global levels. Moreover, this project will support other innovative tools and knowledge products that complement the SME network such as an Investor Network, mobile Apps, e-learning content (MOOCs - massive open online courses), and other knowledge sharing activities.
Expected Development Impact	Promote innovation in SME finance and facilitate knowledge sharing in the region to increase SME access to finance.
Social and Environmental Risks identified and mitigation measures	No risks were identified.
Results (at termination)	In Execution
Approval year	2012
Status	In Execution

Operation Number	KORTF104
Operation Name	FINPYME Family Business and Corporate Governance Activities 2013
Donor/Fund:	Korea-IIC SME Development Trust Fund
Sector	Multisector
Countries	Barbados, Bolivia, Brazil, El Salvador, Guatemala, Honduras, Paraguay, Peru, Venezuela
Approved amount (USD)	\$535,000
Segment	Corporates and SMEs
Objective	FINPYME Family Business is designed to help entrepreneurs confront the main challenges to the sustainability of family businesses, including developing business ownership responsibility and jointly, preparing for succession and nurturing the entrepreneurial spirit. Family firms are a key part of the economic and social backbone of most countries in Latin America and the Caribbean, contributing to a significant percentage of their GDP and employment. In response to the importance of family-owned business for the regional economy, the IDB Invest has committed to incorporate Corporate Governance as priority initiative and has been implementing training programs and technical assistance to improve governance in family businesses. Disseminate knowledge on family business corporate governance best practices to support family businesses in the region to expand and ensure the longevity of their business. The operation consists of three different types of activities: (i) Workshops for Family-owned SMEs in the region that are non-clients of the IIC, (ii) Family

	business governance training for IIC clients, (iii) Korean case study development and Knowledge dissemination
Expected Development Impact	Ensure sustainability of family businesses in LAC to promote employment and socio-economic development.
Social and Environmental Risks identified and mitigation measures	No risks were identified.
Results (at termination)	Workshops brought together 73 participants representing 22 business families, from 9 countries of Latin America. It also included one session regarding family business governance and successful cases of Korea.
Approval year	2012
Status	Completed in 2017

Operation Number	KORTF106
Operation Name	GSA & GSM, Phase II
Donor/Fund:	Korea-IIC SME Development Trust Fund
Sector	Energy
Countries	Guatemala
Approved amount (USD)	\$92,645
Segment	Infrastructure and Energy
Objective	Support the due diligence of an investment project to develop two hydroelectric projects and certify that the monitoring of the construction is developed appropriately.
Expected Development Impact	Increase 30MW of energy capacity
Social and Environmental Risks identified and mitigation measures	No risks were identified.
Approval year	2013
Status	In Execution

Operation Number	KORTF117
Operation Name	Support for Small Financial Institutions
Donor/Fund:	Korea-IIC SME Development Trust Fund
Sector	Multisector
Countries	Regional
Approved amount (USD)	\$91,200
Segment	Financial Institutions
Objective	Provide small financial institutions (FIs) in the region with training on how to incorporate environmental and social sustainability practices into their business models, reducing environmental and social risks by providing scholarships and help small FIs deal with the high transaction costs associated with legal expenses.

Expected Development Impact	Increase adoption of sound environmental and social sustainability practices
Social and Environmental Risks identified and mitigation measures	No risks were identified.
Results (at termination)	In Execution
Approval year	2013
Status	In Execution

Operation Number	KORTF133
Operation Name	B2B Korea-LAC Program (II)
Donor/Fund:	Korea-IIC SME Development Trust Fund
Sector	Multisector
Countries	Korea, Peru and Dominican Republic
Approved amount (USD)	\$927,888
Segment	Multisegment
Objective	Facilitate contact and build bridges between Korean and LAC SMEs to foster joint venture opportunities.
Expected Development Impact	Promote SME growth and internationalization
Social and Environmental Risks identified and mitigation measures	No risks were identified.
Results (at termination)	Companies in Peru and Dominican Republic were identified to participate in the program, and were introduced to Korean companies. Face to face workshops and trainings were delivered. In total, the B2B Korea-LAC program facilitated 470 meetings were arranged with 369 companies from Korea and LAC and 15 MOUs and 3 agreements were signed. A brochure was produced to disseminate the results of the program.
Approval year	2014
Status	Closed in 2017

Operation Number	KORTF135
Operation Name	FINPYME Caribbean - Hidden Champions
Donor/Fund:	Korea-IIC SME Development Trust Fund
Sector	SMEs
Countries	Trinidad and Tobago
Approved amount (USD)	\$181,000
Segment	Corporates
Objective	Select a number of relatively small but highly successful set of companies that may not be widely known by the public to offer financial and technical assistance services and who could benefit from Korea's Hidden Champions program for SMEs.
Expected Development Impact	Promote SME development and employment
Social and Environmental Risks identified and mitigation measures	No risks were identified.
Results (at termination)	The IDB Invest tasked KEXIM with setting the scope and criteria of hidden champions to customize the program to the needs of

	Trinidad and Tobago in consultation with local strategic partners. According to the criteria and steps instructed by KEXIM, a 'Search Committee' came up with 6 Hidden Champion Nominees from the pool of over 100 candidate companies. Based on the result of the fitness evaluation, IDB Invest selected the three Hidden Champion Nominees; Full Circle, Caribbean Ideas, and Survival System. These three companies were invited to the Hidden Champions Nominee recognition ceremony during the 2015 IDB-IDB Invest Annual Meeting in Busan, Korea. In 2016, the individual technical assistance on Managerial skills such as human resource management, strategic planning was provided to help the three companies overcome critical business challenges and become more comparative in the global market.
Approval year	2014
Status	Completed in 2017

Operation Number	KORTF320
Operation Name	International Greenhouse Produce
Donor/Fund:	Korea-IIC SME Development Trust Fund
Sector	Agriculture
Countries	Mexico
Approved amount (USD)	\$13,830
Segment	Corporates
Objective	To search for a viable alternative to methyl bromide, a soil fumigant (pesticide and fungicide) prior to its banning enters into effect in Mexico.
Expected Development Impact	Contribute to the reduction of pollution and prevent ozone depletion
Social and Environmental Risks identified and mitigation measures	No risks were identified.
Approval year	2014
Status	In Execution

Operation Number	KORTF322
Operation Name	K-Water-Advisory Services-Korean Company-BOLIVIA to support the wine industry in cooperation with international experts
Donor/Fund:	Korea-IIC SME Development Trust Fund
Sector	Water
Countries	Bolivia
Approved amount (USD)	\$467,000
Segment	Multisegment
Objective	In response to the water shortage and inefficient water management in LAC, the K-water advisory service program aims to provide diagnosis of water management systems and introduce advanced technologies of water management.

Expected Development Impact	Improved water management in LAC
Social and Environmental Risks identified and mitigation measures	No risks were identified.
Results (at termination)	In Execution
Approval year	2015
Status	In Execution

Operation Number	KORTF323
Operation Name	Divisa Solar- Panama
Donor/Fund:	Korea-IIC SME Development Trust Fund
Sector	Energy
Countries	Panama
Approved amount (USD)	\$41,772
Segment	Infrastructure and Energy
Objective	Support the monitoring of the construction phase of the PV solar electricity project, including periodic progress control site -visits and Performance Tests.
Expected Development Impact	Increase the availability of renewable energy contributing to the environment
Social and Environmental Risks identified and mitigation measures	No risks were identified.
Approval year	2015
Status	Completed in 2017
Operation Number	KORTF325
Operation Name	Credit Bureaus -- FINPYME Credit
Donor/Fund:	Korea-IIC SME Development Trust Fund
Sector	SMEs
Countries	Regional
Approved amount (USD)	\$16,822
Segment	Corporates
Objective	Improve the FINPYME Credit Program capacity to conduct credit screenings.
Expected Development Impact	Increased SME access to finance
Social and Environmental Risks identified and mitigation measures	No risks were identified.
Results (at termination)	Supported the credit screening of several companies participating in the Program
Approval year	2015
Status	Completed in 2017

Operation Number	KORTF336
Operation Name	Banistmo
Donor/Fund:	Korea-IIC SME Development Trust Fund
Sector	Energy
Countries	Panama
Approved amount (USD)	\$53,600
Segment	Financial Institutions
Objective	Increase SME awareness regarding the benefits of EE, conduct a series of energy audits for selected SMEs and corresponding monitoring to determine possible energy saving opportunities.
Expected Development Impact	Develop a market for private financing for energy efficiency and cleaner production.
Social and Environmental Risks identified and mitigation measures	No risks were identified.
Results (at termination)	In Execution
Approval year	2015
Status	In Execution

Operation Number	KORTF338
Operation Name	Telconet 2
Donor/Fund:	Korea-IIC SME Development Trust Fund
Sector	Corporate
Countries	Ecuador
Approved amount (USD)	\$24,450
Segment	Corporate
Objective	Support the family business in the implementation of adequate corporate governance practices.
Expected Development Impact	Ensure long term sustainability of the company by enhancing its corporate governance practices
Social and Environmental Risks identified and mitigation measures	No risks were identified.
Approval year	2015
Status	Completed in 2017

Operation Number	KORTF340
Operation Name	Machin Cladera
Donor/Fund:	Korea-IIC SME Development Trust Fund
Sector	Corporate
Countries	Peru
Approved amount (USD)	\$10,162
Segment	Corporate

Objective	Development of a Family Protocol and monitoring the implementation of a new professionalized corporate governance system.
Expected Development Impact	Long-term sustainability of the company
Social and Environmental Risks identified and mitigation measures	No risks were identified.
Approval year	2015
Status	Completed in 2017

Operation Number	KORTF343
Operation Name	Chaso Del Valle
Donor/Fund:	Korea-IIC SME Development Trust Fund
Sector	Agriculture
Countries	Costa Rica
Approved amount (USD)	\$16,320
Segment	Corporates
Objective	Support Chaso to create a Quality Management System and to obtain ISO accreditation. This will ensure the safety and quality of the
Expected Development Impact	
Social and Environmental Risks identified and mitigation measures	No risks were identified.
Approval year	2015
Status	Completed in 2017

Operation Number	KORTF347
Operation Name	Echale Ecoblock
Donor/Fund:	Korea-IIC SME Development Trust Fund
Sector	Housing
Countries	Mexico
Approved amount (USD)	\$31,992
Segment	Corporate
Objective	Conduct a corporate governance and family business diagnosis and develop a plan to improve governance standards.
Expected Development Impact	Promote long term sustainability of the company, who will continue to provide housing solutions for low income population
Social and Environmental Risks identified and mitigation measures	No risks were identified.

Approval year	2015
Status	In Execution

Operation Number	KORTF348
Operation Name	Avicola Campestre
Donor/Fund:	Korea-IIC SME Development Trust Fund
Sector	Food and Beverage
Countries	El Salvador
Approved amount (USD)	\$34,408
Segment	Corporate
Objective	Provide the company with expert advice for strengthening its current environmental, health and safety performance.
Expected Development Impact	Improved environmental, health and safety performance and increased competitiveness
Social and Environmental Risks identified and mitigation measures	No risks were identified.
Approval year	2015
Status	Completed in 2017

Operation Number	KORTF351
Operation Name	CITSA III
Donor/Fund:	Korea-IIC SME Development Trust Fund
Sector	Tourism
Countries	Nicaragua
Approved amount (USD)	\$55,186
Segment	Corporates
Objective	Improve corporate governance practices
Expected Development Impact	Enhanced sustainability and competitiveness
Social and Environmental Risks identified and mitigation measures	No risks were identified.
Approval year	2015
Status	Completed in 2017

Operation Number	KORTF354
Operation Name	Grupo Moderna
Donor/Fund:	Korea-IIC SME Development Trust Fund
Sector	Food and Beverage
Countries	Ecuador

Approved amount (USD)	\$14,240
Segment	Corporates
Objective	Promote social and economic development and opportunities for women in Atacucho, Ecuador by improving skills and knowledge in financial tools and business concepts.
Expected Development Impact	Women empowerment
Social and Environmental Risks identified and mitigation measures	No risks were identified.
Approval year	2015
Status	Completed in 2017

Operation Number	KORTF358
Operation Name	Citrusvil
Donor/Fund:	Korea-IIC SME Development Trust Fund
Sector	Agriculture
Countries	Argentina
Approved amount (USD)	\$40,000
Segment	Corporates
Objective	Enhance corporate governance practices
Expected Development Impact	Enhanced corporate governance and sustainability
Social and Environmental Risks identified and mitigation measures	No risks were identified.
Approval year	2016
Status	In Execution

IDB Invest Fund Contributions

Donor Country	Fund Name	Historic contributions (USD)
Korea	Korea-IDB Invest SME Development Trust Fund	\$40,000,000
Italy	Italian-IDB Invest Trust Fund	\$2,654,489
Austria	Austrian Trust Fund	\$400,000
NDF	Nordic Development Fund	\$6,388,900
USA	FINPYME Mujer Empresaria Trust Fund	\$900,000
Netherlands	Netherlands B2B Trust Fund - LAC Program	\$519,217
Belgium	Belgium Wallonia Trust Fund	\$1,529,620
Switzerland	Swiss Trust Fund	\$346,483
France	French Technical Cooperation Fund for Consultancy Services and Training Activities	\$68,660